

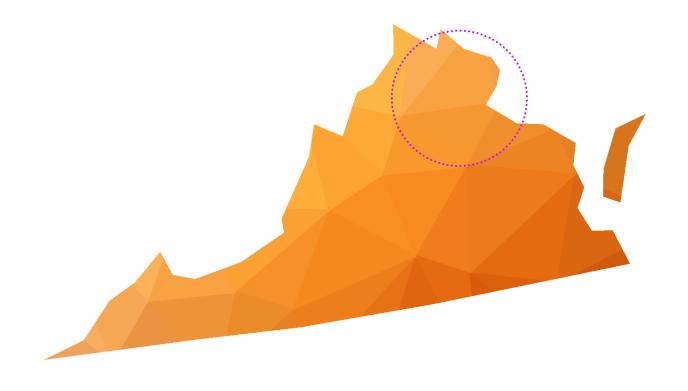
Tech jobs in northern Virginia

+100,000

IT job posting over past year

+110,000

Tech jobs projected over next





Current tech talent gap

Annual Information Technology degrees awarded in Washington, D.C. Metro area versus annual job demand



47%Unfilled Demand



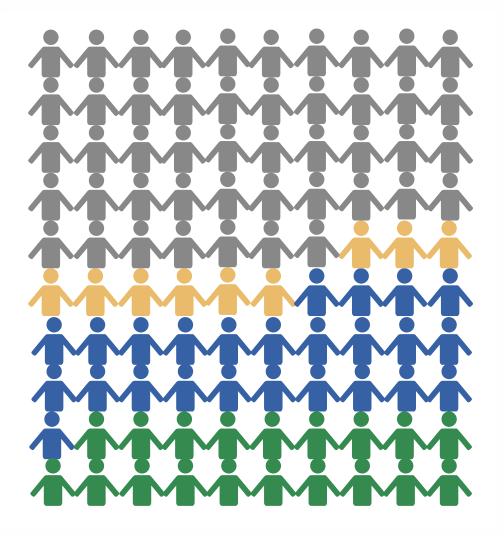
25%Bachelors' Degrees



9%Certificates



19%Postgraduate Degrees





What are Tech Pathways?

- Breaking-down stereotypes
- Expanding awareness to underrepresented populations
- Roadmap to a career



Pathway IMPACT



\$975,000 INVESTED



140 MIDDLE AND HIGH SCHOOLS



INCREASED SUPPORT: TECH READY



9 SCHOOL DISTRICTS



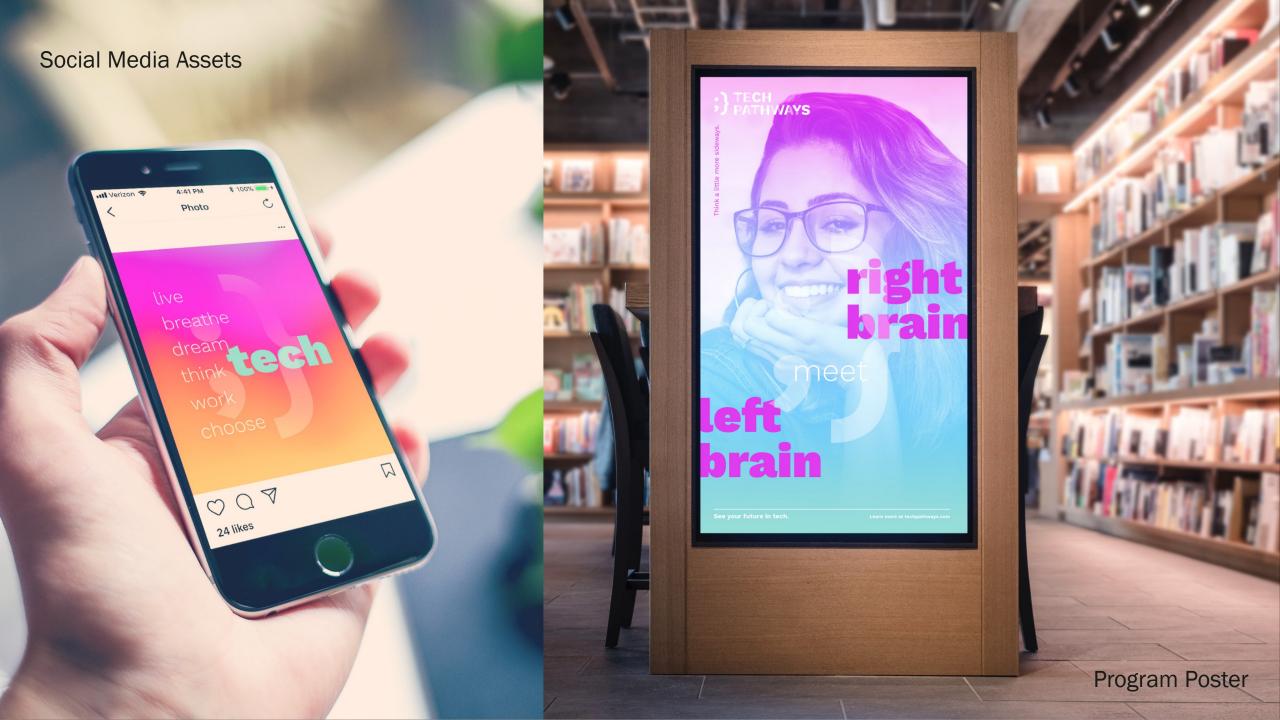
203,000+ STUDENTS ENGAGED



REGIONAL COLLABORATION







Getting the word out

- Targeted digital advertising campaign (YouTube, Pandora, Spotify, and social media)
- Media launch event with Governor and community leaders

 Continued engagement with schools, EDAs, businesses and community partners



Success Metrics

- Targeted reach through advertising campaign
- Website engagement
- Integration with community and education partners
- Increase in tech career interest





Q&A

