

# Economic Development Authority

## FY 2017 Adopted Budget Plan: Performance Measures

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### Administration

#### Goal

To promote Fairfax County as a world-class, 21<sup>st</sup> Century business center and the global capital of the knowledge industry, and to attract, retain and grow the business base in Fairfax County.

#### Objective

To create 6,300 new jobs in FY 2017.

#### Performance Indicators

Indicator	Prior Year Actuals			Current Estimate	Future Estimate
	FY 2013 Actual	FY 2014 Actual	FY 2015 Estimate/Actual	FY 2016	FY 2017
<b>Output</b>					
Jobs created	9,027	6,787	7,200 / 7,974	6,425	6,300

#### Objective

Through retention visits, to identify 250 companies as prospects that will expand their businesses in Fairfax County.

#### Performance Indicators

Indicator	Prior Year Actuals			Current Estimate	Future Estimate
	FY 2013 Actual	FY 2014 Actual	FY 2015 Estimate/Actual	FY 2016	FY 2017
<b>Outcome</b>					
Retention conversions	313	245	250 / 282	260	250