

Economic Development Authority

FY 2018 Adopted Budget Plan: Performance Measures

Administration

Goal

To promote Fairfax County as a world-class, 21st Century business center and the global capital of the knowledge industry, and to attract, retain and grow the business base in Fairfax County.

Objective

To create 6,960 new jobs in FY 2018.

Performance Indicators

Indicator	Prior Year Actuals			Current Estimate	Future Estimate
	FY 2014 Actual	FY 2015 Actual	FY 2016 Estimate/Actual	FY 2017	FY 2018
Output					
Jobs created	6,787	7,974	6,425 / 6,858	6,900	6,960

Objective

Through retention visits, to identify 290 companies as prospects that will expand their businesses in Fairfax County.

Performance Indicators

Indicator	Prior Year Actuals			Current Estimate	Future Estimate
	FY 2014 Actual	FY 2015 Actual	FY 2016 Estimate/Actual	FY 2017	FY 2018
Outcome					
Retention conversions	245	282	260 / 272	280	290